



## OUR CLIENTS **GAIN CONTROL** OVER OUTSIDE VENDOR COSTS



Extend the reach of your legal department's RFP processes to a national scale—and get the best pricing, solution and expertise for services such as court reporting, photocopying, and e-discovery—while minimizing the time and hassle of procurement.

### **It's Easy—With TrialNet's VendorConnect.**

VendorConnect is the logical “next step” of TrialNet's popular and efficient E-Billing service. It's a fast, simple, automated service that enables you to issue RFPs, review bids, and award contracts more efficiently and economically than ever before.

### **Here's How It Works:**

- Simply notify TrialNet of your RFP needs, and we work with you to develop the project parameters.
- Your RFP is automatically sent to appropriate companies nationwide for consideration.
- TrialNet receives and reviews the responses on your behalf, narrowing the field of contenders to those providing the best mix of service and experience—at the best price.
- The approved vendor proposals are transmitted to you for consideration.
- Once your decision is made, TrialNet notifies the vendors, and you complete the contract to meet your needs.

### **That's Just The Beginning Of Your Savings.**

VendorConnect saves you time in the labor-intensive RFP development and review process and much more. By expanding your search to our national database of vendors, you gain access to more qualified providers at the lowest cost possible.

Significant savings are also realized thanks to VendorConnect's integration into TrialNet's E-billing service. Because all vendor invoices related to the RFP are transmitted electronically into your system, you realize the many benefits associated with E-billing:

- Approved vendors can process invoices directly against your matters
- Codes are assigned to each component that makes up the vendor's invoice
- You can set rules to ensure compliance with rates quoted in the RFP
- You can report on your vendor's costs to determine rate variances

As the client, you get 'best available rates' from preferred vendors for their designated services. Law firms no longer carry the burden of these costs until they are reimbursed by the client, and important outside vendor data is retained for your reporting purposes. It's a win-win solution for both client and outside law firms.

## VendorConnect Disseminates Data For Further Control Of Legal Spend.

Outside vendors upload invoices into TrialNet's E-Billing system utilizing customized codes developed for each vendor's specific legal solution. For instance, court reporting e-codes have been created to afford the client the ability to determine every component contained in the cost of a deposition. Invoices are processed against the client's rules, and violations are flagged.

Processing vendor invoices using customized codes allows clients to:

- See any violations against rules or rates quoted
- Report on each component of an invoice (i.e., generate report of costs for Appearance Fees across all cases in Texas)
- Report on any increase in outside vendor individual costs from year-to-year

The screenshot displays the TrialNet VendorConnect interface. At the top, it shows the case name 'ACME' and the invoice number '89541, LOMA, 912773'. Below this, there is a summary of the invoice: Invoice: 2323, Status: Deleted, Invoice Start: 09/26/07, Invoice End: 09/26/07, Fee Total: \$6.00, Expense Total: \$1379.70. The main part of the screen is a table of invoice line items with columns for Item#, Date, Rate, Amount, Calc. Total, Codes, and Timekeeper. The table lists several items, including 'COPIES OF EXHIBITS', 'APPEARANCE FEE - FULL DAY', 'LITIGATION SUPPORT CD-ROM', 'ORIGINAL TRANSCRIPT', and 'LITIGATION SUPPORT CD-ROM'. Each item has a corresponding amount and code, and some items are marked as 'Rem. Outside Service Period'.

Item#	Date	Rate	Amount	Calc. Total	Codes	Timekeeper	Exceptions
1	09/07/2007	\$0.250	2.000	\$0.50	E505: Exhibit (printed or scanned)		Rem. Outside Service Period
2	09/07/2007	\$0.000	0.000	\$0.00	E202: Full Day Appearance Fee		Rem. Outside Service Period
3	09/07/2007	\$50.000	1.000	\$50.00	E504: CD-Rom charge		Rem. Outside Service Period Possible Duplicate Line Item
4	09/07/2007	\$0.000	1.000	\$0.00	E503: Mini charge		Rem. Outside Service Period
5	09/07/2007	\$3.900	\$9.000	\$230.10	E301: 0-1 Standard Delivery		Rem. Outside Service Period
6	09/07/2007	\$50.000	1.000	\$50.00	E504: CD-Rom charge		Rem. Outside Service Period Possible Duplicate Line Item
7	09/07/2007	\$0.000	1.000	\$0.00	E503: Mini charge		Rem. Outside Service Period
8	09/07/2007	\$3.900	269.000	\$1049.10	E301: 0-1 Standard Delivery		Rem. Outside Service Period

VendorConnect enables you to process vendor invoices just as you would for law firms – verifying pre-quoted vendor costs are accurate and flagging items that do not comply.

## VendorConnect Aids With Better Communication, Too.

For court reporting services, VendorConnect offers a repository where approved vendors can upload all depositions into TrialNet. As each deposition is uploaded, the vendor chooses whether the deposition is for an 'expert', 'fact', or 'other' witness.

The result: a rich, current database of witness information that both the client and its law firms can access for future matters.

CONTROLLING YOUR LEGAL SPEND DOES NOT STOP WITH YOUR LAW FIRMS. YOU MUST ALSO LOOK AT YOUR OUTSIDE VENDOR COSTS. TRIALNET CAN HELP WITH TRIALNET'S VENDORCONNECT SERVICE.

Start winning—by controlling vendor costs through VendorConnect.

To learn more, call 1-888-512-1763, or e-mail sales@trialnet.com.



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